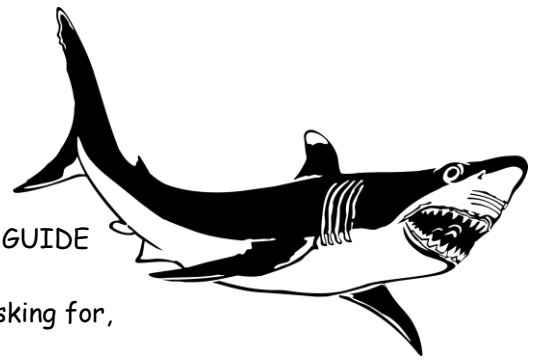


Name: \_\_\_\_\_

SHARK TANK EPISODE: VIDEO GUIDE



1. When the entrepreneurs make their pitch, what are they asking for, and what are they offering to the sharks in return?
2. What types of questions do the sharks ask about the product?
3. What types of questions do the sharks ask about the business itself?
4. What questions do they ask about the entrepreneur? Give examples.

5. Why do some of these businesses need money from the sharks?

6. What makes a shark decline or accept an offer? What are they looking for?

7. Which product (of the four), do you feel will have the most success and why?

8. Which product did you like the most?